

# 2019 U.S. INCOME DISCLOSURE STATEMENT

Active Ambassador Rank	% of Active Ambassadors	% of All Ambassadors (Active + Inactive + Cancelled)	Jan. 2019 - Dec. 2019 Annual Income for All Ambassadors			Jan. 2019 - Dec. 2019 Annual Income for Active Ambassadors			Months in Company (Active Ambassadors)*			Months to Rank (Active Ambassadors)*		
			High	Low	Average	High	Low	Average	High	Low	Average	High	Low	Average
Active Ambassador	83.02%	69.80%	\$3,442.88	\$0.00	\$6.76	\$3,442.88	\$0.00	\$7.70	52	1	6	43	1	1
Associate Ambassador	9.26%	7.78%	\$3,507.95	\$0.00	\$150.81	\$3,507.95	\$0.00	\$161.31	51	1	10	44	1	2
Community Ambassador	3.82%	3.21%	\$10,004.97	\$0.00	\$480.23	\$10,004.97	\$0.00	\$506.50	50	1	12	40	1	2
City Ambassador	2.69%	2.26%	\$48,609.28	\$0.00	\$1,576.58	\$48,609.28	\$0.00	\$1,624.35	51	1	13	32	1	3
Area Ambassador	0.92%	0.77%	\$69,698.06	\$0.00	\$6,401.06	\$69,698.06	\$0.00	\$6,437.54	51	1	18	40	1	4
Regional Ambassador	0.17%	0.15%	\$130,132.40	\$135.00	\$23,274.15	\$130,132.40	\$135.00	\$23,274.15	50	1	21	41	1	7
National Ambassador	0.08%	0.07%	\$222,616.58	\$15,901.62	\$63,702.36	\$222,616.58	\$15,901.62	\$63,702.36	49	5	22	45	1	10
Presidential Ambassador	0.03%	0.024%	\$422,695.03	\$31,644.78	\$168,119.25	\$422,695.03	\$31,644.78	\$168,119.25	49	19	33	34	2	15
Diamond & Above	0.013%	0.011%	\$1,000,000+	\$166,302.63	\$764,509.18	\$1,000,000+	\$166,302.63	\$764,509.18	52	12	32	38	4	18
Cancelled	-	3.54%	*Months in company is length of time a Ambassador has continuously been active with the company. Months to rank is the length of time to achieve each rank.											
Inactive	-	12.39%												

The income statistics above are for all U.S. Zilis Ambassadors in 2019. These figures do not include retail customer sales outside of the Zilis replicated site. In addition, the statistics above also show the income for active U.S. Zilis Ambassadors in 2019. An "Active Ambassador" is defined as an Ambassador that placed or sold a commissionable product order in 2019, and, that did not cancel in 2019. The average annual income for all Ambassadors (active, inactive, cancels) in 2019 was \$344.21, and the median annual income for all Ambassadors in 2019 was \$0. Out of approximately 26,777 Ambassadors that signed up as U.S. Ambassadors since the beginning of the year 2019, approximately 25,648 were still active at the end of the year (95.8%).

In 2019, 80.0% of all Ambassadors received no income at all. Note that these figures do not represent an Ambassador's profit, as they do not consider expenses incurred by an Ambassador in operation or promotion of his/her business. The figures above refer to gross income (total income before any expenses are deducted). The expenses an Ambassador incurs in the operation of his or her Zilis business vary widely. Expenses for Ambassadors can be several hundred or several thousand dollars annually. You should factor in estimated expenses when projecting potential profits. Such operating expenses could include advertising and promotional expenses, product samples, training, travel, telephone and Internet costs, business equipment, and miscellaneous expenses. The earnings of the Ambassadors in this chart are not necessarily representative of the income, if any, that a Zilis Ambassador can or will earn through his or her participation in the Zilis Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success with Zilis results only from successful sales efforts, which require hard work, diligence, and leadership. Your success will depend upon how effectively you exercise these qualities.